

## IFF - SP Meeting, Borås, October 3<sup>rd</sup>, 2016

<b>Participants:</b>	Lars-Åke Henriksson,	SP
	Markus Granlund	SP group manager
	Lennart Aronsson	SP Certification
	John Liljelund,	IFF general Secretary

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### Report on present issues

#### 1. *Opening*

Mr. Liljelund opened the meeting at 09:00 at the SP Office, Gothenburg, Sweden.

#### 2. *General issues*

##### • **Agreement between IFF-SP/Markus**

- The main agreement is valid ongoing and there is no need to change it.
- SP will change name to RISE and the name will be changed in the major agreement
- The appendix of the agreement will be updated for 2016 – 2018, and the fee for the managing the reporting of sales of products and sales of certification labels (§3) for 2016 will be 26.750 CHF 7 and 27.250 CHF for 2017 - 2018.
- SP administration costs concerning the administration costs for the marketing surveillance (§12). SP has not prepared a proposal for the price. The cost for product buying is around 12.000 EUR (70.000 SEK) and this will go down somewhat with the new system.
- The problem is that the system has not been prepared.
- The solution is to arrange a price for 2016 and then based on the experience of the first year, if it becomes cheaper. The price for 2016 would 45.000 EUR.
- The price for the surveillance tests for 2017 and 2018 shall be defined during the first half of the year.

##### • **SP Certification/Lennart Aronsson**

- The problem has been that especially concerning the face mask and safety goggles
- There are sometimes a problem that the companies have not provided all the need information.
- There has been problems with the time of response with the technical mechanics laboratory for the face masks and goggles and their capacity to test the products.
- They need to provide information of their testing time tables to the applicants in the future.
- SP will discuss internally with the department testing the technical issues. The optical testing is not a problem.
- The certification unity will discuss this issues internally to check the situation, to define the Floorball contact person in the Certification department and secure the service to floorball customers.
- A solution could be that SP/Henriksson could make the mechanics tests.

#### 3. *Previous meeting follow-up*

##### • **Problems with E-SG**

- Problems with E-SG concerning payments to SP, there are new process inside Exel.
- There are products to be tested, which SP will not test before the payments have been made.
- A level needs to be set, how much debts a company can have to SP in order not to lose the certification.
- SP has a system that if a testing is over 100.000 SEK, they have to pre-pay the invoice.
- SP sends out a reminder each months automatically. After two months it will be discussed if it will go to Instrum Justitia.
- IFF to contact Exel to check the situation

##### • **Material Regulation exemptions**

- Only Renew has renewed their exemption.
- There has not been an invoice sent to them
- IFF is to send an invoice to Renew in the matter.

**Report on present issues cont.**

- **Reporting of sales**
  - The following companies have not reported:
    - o Cobra will only concentrate to schools – They will be inactive
    - o Argentum sold 53 sticks for 2015 and are to be moved for the 2016 reporting.
    - o Woow – no answer from the company.
- **Material Regulation 2016**

The MR2016 has been sent to the companies in June 2016

  - No comments from the manufacturers
- **New Companies on the way in:**
  - Gridwear, Sweden approved safety goggles
  - Next Level Sport Solutions, Sweden approved new rink
  - Neczy s.r.o, Czech Republic, rink, goal cage and ball approved
  - Shanghai GameWe Development Co Ltd., China, approved stick
  - Reichen Sport, Sweden, (newold), safety goggles,

On the way in:

  - KV2, Switzerland, are planning to start production

Discussions and questions:

  - Zhongzheng Group (OTC China), China, rink
  - Amao Lang, China, sticks
  - Bosport s.r.o. (Petr Zoulik), Czech republic, face mask
  - Bauer, USA, face mask
  - Henrik Bennarp, Sweden, rink
  - Skandia sports, Norway, rink
  - Nordic Sport, Sweden, rink and goal cage.
- **SP web site/Newsletter**
  - There was two newsletter sent during 2016 and the web site and the database are regularly updated
  - The SP web page will be renewed during 2016, due to the fact that Microsoft ends the SharePoint support in 2017.
  - The new page will be built in Wordpress and it is planned to be usable by the end of the year latest.
  - The new domain name for the Floorball Equipment site will be iffequipment.se

#### 4. Marking of products

- **Development of pre-sold markings:**
  - The amount of pre-sold marking stickers for the year so far to end of August:
    - o From the start of the year 2016:
      - Balls 1.312.000 pcs (1.374.000 pcs)
      - Sticks 412.000 pcs (530.000 pcs)
      - Goals 812 pcs (2362 pcs)
      - Rinks 322 pcs (297 pcs)
      - Face masks 6050 pcs (1100 pcs)
  - Only, Jii-Tee Sport Oy and Passionfruit AG has not filed the report concerning the self-printing for the balls sold.
  - Only Passionfruit AG has not filled in the report for self marked sticks.
  - No response from Salmans and Woow
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- **Late payments:**
  - The following companies have payments to SP and IFF: total 318.135 (75.174) SEK
    - LUC Marketing GmbH/Lexx 79.140 SEK (IFF 22.489 SEK)
    - Jakob HB/Ball 1.681 SEK
    - E-Sports Group OY/Exel 202.486 SEK (27.256 SEK)
    - Fejt Tomas Raven/Goal 6.494 SEK (6.494 SEK)
    - Power Stick Oy/Sticks 12.080 SEK
    - Tonnisport Oy/sticks 12.935 SEK (12.080 SEK)
    - Global Sport Cupa s.r.o. 3.319 SEK (3.319 SEK)
  - Buying of new marking decals, need to buy new small marking decals.
  - SP to check if the price for the stickers is high enough

## 5. *Surveillance Market Control*

- The yearly surveillance market control has been carried out for rinks and goal cages.
- Following products have been tested in 2016:
  - o 7 pcs goal cages
  - o 7 pcs rinks
- No problems with the rinks and goal cages.
- For the sticks we are using the new system, where we are picking up the sticks by SP and IFF
- SP will organise pick-up for Evosport, Renew and Salming next week
- IFF are to pick up Tonnisport, Jii-Tee Sport and PowerStick, IFF to contact.
- There are some problems with Floorball Technology, Taiwan and LUC Marketin in Poland.

## *Material Regulation MR2016*

- The timetable for the revision of Material Regulation edition 2018 was checked
- Newsletter to ask for new ideas in January 2017
- Last day to send in new ideas 28<sup>th</sup> of February 2017
- IFF/SP checking the proposals in March-April 2017
- Development Board meeting in beginning of April 2017
- Draft sent out to manufacturers end of April 2017
- IFF CB makes decision in May/August 2017
- Material Regulation 2016 published by 1<sup>st</sup> of July 2017
- It takes effect 1<sup>st</sup> of July 2018.

New ideas for the upcoming MR2016

- No new ideas at the moment.

## 5 *Other issues*

- New ideas on how to develop the ball

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### **Upcoming meetings and issues**

- The next meeting will be held in March 2017.
- The IFF Material Board Meeting in April/May 2017.

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### **Issues that need to be discussed or decided upon or taken action upon**

- IFF to contact E-SG/Exel about the financial situation
- IFF to send an invoice to Renew for the exemption
- IFF to update the material web page with iffequipment.se, in beginning of 2017
- SO to inform Minna Nurminen about when the new web page is ready.
- IFF to pick-up sticks from Tonnisport, Jii-Tee sport and Powerstick
- SP to check if the price for the stickers is covering the costs

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### **New ideas, etc...**